# A Real Estate Solutions Company



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# Who Are We?

**Success Story Real Estate, LLC** (SSRE) is a professional, full service real estate solutions firm that specializes in buying distressed homes at a significant discount, then renovate and resell them to retail home buyers and landlords throughout Central & North Florida and beyond. Since 2003 our Founder Nader Ashchi has completed millions of dollars in transactions. Success Story is proud to provide real estate services in the following areas:

- Real Estate Wholesaling
- Residential Redevelopment
- Short Sales/Loss Mitigation

- Real Estate Investment
- Foreclosure Solutions
- Commercial & Multi Family

Completing in excess of 16 million dollars in real estate transactions since 2003, Success Story is excited to be part of the area's renaissance and we aspire to continue contributing to the economic rejuvenation of Central & North Florida and its neighborhood.

Since its inception and Through our **extensive knowledge** of the business, network of resources, and years of **expertise**, **Success Story** has passionately pursued the goal to help people in our community find an answer to their real estate needs.

### **Important Facts About SSRE**

- Founded by Nader Ashchi, Author,
   Consultant, Entrepreneur, Investor, Speaker
- Full service real estate solutions company in Florida, specialized in buying and selling property
- Bought, sold and owned over 16 million in real estate since 2003 – A total of 100+ transactions
- Focused on providing solutions for clients and value for investors by locating and renovating distressed properties.
- Our goal is to provide the absolute highest level of service to our clients

In addition, we re-develop a large number of single family and multi-family properties throughout the state with the intention of **revitalizing communities** and encouraging home ownership. **Our mission** is to rejuvenate neighborhoods and increase the standard of living by improving the overall quality of housing for the residents.

Our organization is proud to be a member of the Better Business Bureau.

Call us today and let's see how we can work together!

# **Company Leadership & Team**



Nader Ashchi, Founder At Success Story Real Estate, LLC, our team is highly motivated, knowledgeable, ethical and resourceful. Qualified to handle any real estate transaction, our dedicated staff is committed to helping people with their real estate needs and making successful deals happen. Our team of professionals has the integrity to follow up on our promises, and the expertise to navigate any transaction to ensure you're fully informed for making the best decision possible.

In addition to being an author and an international coach, founder, Nader Ashchi is an Engineer, a Certified Hotel Administrator (CHA), a certified Food & Beverage Manager and has been a successful entrepreneur for the past 30 years. Most of these years have been in ownership and management of Hospitality and Service oriented businesses including hotels, rental properties (residential & commercial), Transportation and Limousines, Restaurants and more.



# **Our Mission Statement**

When a passion for real estate is combined with talented individuals who have an uncompromising drive to succeed, amazing things will happen. At Success Storty, it's our goal to not only have a positive effect on ourselves and our families - but also to inspire, motivate and create lasting change in everyone we encounter; simply to close the GAP. We will treat our clients and team members with respect at all times. One of our motto's is "How you do anything is how you do Everything." Our company will dedicate itself to everlasting education and professional growth that will make the leaders of tomorrow P.I.K.E.

- Professionalism
- Integrity
- Knowledge
- Efficiency



# **Company Credentials**

### **REAL ESTATE EXPERIENCE:**

Bought, Sold, and Owned over 16+ Million in Real Estate in since 2003.

### **TRANSACTIONS SINCE 2008:**

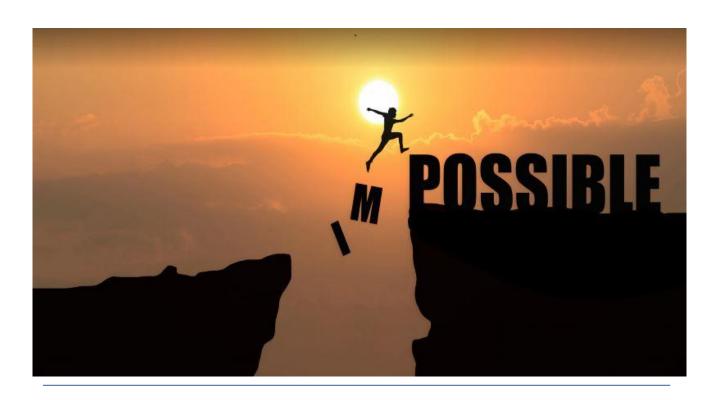
RENOVATIONS: 28 Bought and Sold
 WHOLESALES: 9 Bought and Sold
 BROKERAGE: 9 Retail Transactions
 SHORT SALES: 3 Fully Negotiated

- CASHFLOWING RENTALS: 34 Purchased

Motels: 3

Mobile Home Parks: 8

# 100 + TOTAL TRANSACTIONS COMPLETED!



### **OVERALL INVESTMENT APPROACH**

Our overall investment strategy and specialty is to purchase distressed properties at a deep discount – usually 30% to 50% below market value, and renovate and sell those properties to retail homebuyers and landlords.

At Success Story, we pride ourselves on having a strong foundation of real estate knowledge and training. Our focus is on providing SOLUTIONS for our clients and finding VALUE for our investors by locating ugly, vacant homes that are eye sores and we put them back into use after renovation.

### **Our Business Strategy**

- We purchase distressed residential properties 30%-50% below current market value
- We purchase, renovate and sell these properties to retail buyers and landlords

Our core business lies within our systems, education and knowledge of the real estate industry. We did not just buy a CD off the Internet and become a real estate investor overnight. We have spent thousands of dollars to learn how to be successful in this business and do it the right way the first time. Through our affiliation, we are connected with a national network of investors that provide continual support and weekly trainings on changes throughout our industry. This process has allowed us to circumvent many pitfalls most novice investors would make. Learning the hard way is not a phrase in our vocabulary, and we certainly would not ask anyone to invest with us if we weren't confident enough to invest ourselves!

### We Follow A Strict Due Diligence Process

We have a systematic and disciplined approach when purchasing investment properties, putting each potential investment through a strict due diligence process. This rigorous set of criteria includes, but is not limited to, the following:

- Comparable property analysis and examination by an certified, independent appraiser
- An economic study of the neighborhood, city planning and development
- Demographics of area, marketability, and growth potential
- Statistics on the crime rate
- Public transportation and schools
- Overall condition of the property, including heating and air, plumbing, electrical, roof and structural condition

### WHAT'S OUR COMPETITIVE ADVANTAGE?

Our company can acquire great deals on properties because we have the ability to act quickly and can close with CASH on the seller's timeline. This is why we can buy properties at such a discount. Obtaining loans through private money lenders gives us this competitive advantage over other investors who sometimes take weeks to go through the time consuming bank approval process in order to purchase properties. We have an aggressive TEAM approach, and a top-notch ability to expand our client base through our knowledge of deal structuring and advanced real estate techniques.

We also employ marketing strategies as soon as we purchase a home—giving us a fair advantage over a Realtor. Typically, most realtors don't spend time or money on marketing or lead generation strategies. As a result, it can sometimes take months to attract potential buyers. Often times, we are able to find our own buyers allowing us to secure a strong sales price and save on sales commissions. Our renovation process is also down to a science with handpicked and proven construction crews who know we are not retail clients. We pay wholesale prices to all contractors and typically get bulk discounts on all materials.

### **Advantages to Working With Us**

- We have the experience, business systems and knowledge to purchase properties QUICKLY and with CASH
- We create value by finding ugly, vacant homes and putting them back in use after renovation
- We pay wholesale prices to all contractors and typically get bulk discounts on all materials
- We have a creative marketing system to find and purchase properties before they're ever listed
- We find our own buyers allowing us to secure a strong sales price and save on sales commissions



Investing with us also provides a win-win for the homeowner as well. With your cash funding, we can offer homeowners something that very few buyers can. We are helping sellers by purchasing their homes in their timeline - in as little as 10-14 days. Knowing that we're going to renovate the home and we are buying in as-is condition is a very important factor to sellers who live in older, outdated homes, or those needing repairs. These sellers will also not be required to pay any attorney fees, closing costs, home warranties, inspection fees, realtor commissions, etc. We are not the perfect fit for everyone; but for the seller with the right motivation, these features are a necessity.

### INVESTMENT BUYING CRITERIA

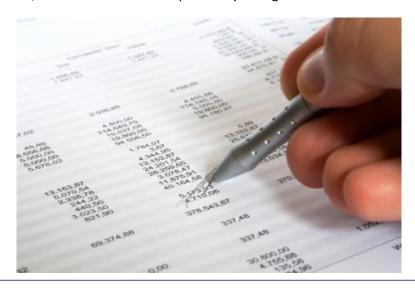
Our goal is to buy distressed homes in stable areas where there is still strong buying demand. Part of our grand vision is to improve the overall quality of living in both urban and suburban neighborhoods. In addition to improving overall quality of life, we are committed to increasing the value of real estate in our community. Our company builds value by rehabilitating properties that are in significant need of repairs. We are able to target distressed properties and breathe new life back into them by renovating and improving the condition of the property. By doing so, we are able to create beautiful homes and encourage home ownership.

### **Types of Properties We Target**

- Distressed properties in significant need of repairs
- Properties where sellers need to sell quickly
- Properties owned free and clear

The ability to identify a wise real estate investment is certainly a learned skill. We have been thoroughly trained and possess this skill - along with the intuition to spot these great investment opportunities in today's market.

Not every opportunity is a "good deal", and we have built our company on a stable foundation knowing our numbers. If the numbers don't make sense to us it certainly won't make sense to our investors. Our goal is to be in business for many years and brand a company that will be passed down to our children, which cannot be accomplished by taking uncalculated risks.



### HOW DO WE BUY HOMES SO FAR BELOW MARKET VALUE?

At Success Story, we have created a marketing machine that produces a consistent flow of high quality leads. We are very different from our competitors because we don't just put in offers on MLS properties - we take it to the next level. Our creative marketing strategies allow us to reach the homeowner directly, before the property even goes to a Realtor to be listed on the MLS; whereas, the purchase price would escalate.

These are some of the marketing strategies we use to locate great deals way below market value:

Internet	Direct Mail	Other Strategies
Twitter	Probate	Bandit Signs
Buyer Squeeze Pages	Pre-Foreclosure	Networking Events
Seller Squeeze Pages	Back Tax	Door Hangers
Primary Websites	Free n Clear	Other Wholesalers
Facebook Business	Code Violations	House Banners
Google Business Listings	Divorce	Bird Dogs
Google Ad Words	Expired Listings	A-Team Van
You Tube	Non Owner Occupied	Zbuyer



### SUCCESS STORY VS. TRADITIONAL BUYER

Here are just a few benefits sellers have of working with Success Story to sell a home:

CASH OFFER
NO COMMISSION
QUICK CLOSE
NO FEES
PAY NO CLOSING COSTS
WE BUY THE HOUSE AS IS
NO APPRAISAL
NO LENDING RESTRICTIONS



Most homeowners have no idea what options are available to them beyond listing a house with a Realtor or trying to sell the house on their own and just hoping for the best. We provide a unique alternative to listing their house on their own or with a Realtor.

When we work directly with a home seller, what we provide can not only make for a smooth transaction, but it can also add up to thousands upon thousands of dollars in savings as compared to selling a home through traditional means. Our "out of the box" creative approach to real estate investing is a cut above the rest.

	Traditional Buyer	SUCCESS STORY
Method of Payment	Bank Financing	CASH
Repairs	1-8% of Homes Value	None (Sold AS-IS)
Closing Timeframe	45+ Days	10-14 Days
Commissions	6% of Sale Price	None
Seller Paid Closing Costs	1-6% of the Purchase Price	Zero
Appraisal	Mandatory	None
Length of Time on Market	150 Days on the Market (On Average)	0 Days

### **HOW WE SELL PROPERTIES QUICKLY**

There are many methods we use to sell properties very quickly. We invest a lot of time and money into marketing to build a strong list of buyer clients for our homes. Despite what the media says, there are tons of buyers out there who are aware of the fact that numerous buying opportunities exist in today's real estate market. The problem is: they just don't know how to identify and analyze them to ensure they are actually getting a good value. That's where we come in. We are constantly on the hunt for the next great buying opportunity, and use proven techniques to analyze investment properties.

### Methods We Use to Sell Properties

- Bandit signs & Guerilla Marketing
- Realtor/List on MLS (Multiple Listing Service)
- Internet/ Listing Websites
- Pre-Listing Walkthroughs

Our ability to locate a great real estate deal covers all types of real estate investments. We are able to identify great buying opportunities for the following types of buyers:

Retail Landlord Rehabber



### **SUCCESS STORY CASE STUDIES**

Below renovations took an average of 3-8 months to complete, with a private lender return of 12%.

### 1100 W. 3rd Street

Purchase Price:	\$80,000
Repair Cost:	\$17,209
After Repair Value: (10 Month Hold Time)	\$125,000
Transaction / Holding Costs:	\$6,832
Sales Price:	\$130,000
Profit	\$25,959

### 2 Oak Circle

Profit	\$33,323
Sales Price:	\$153,900
Transaction / Holding Costs:	\$4,277
After Repair Value : (4 Month Hold Time)	\$155,000
Repair Cost:	\$21,300
Purchase Price:	\$95,000

### **251 Anne Ave.**

Profit	\$39,174
Sales Price:	\$120,000
Transaction / Holding Costs:	\$5,512
After Repair Value : (11 Month Hold Time)	\$115,000
Repair Cost:	\$36,314
Purchase Price:	\$39,000

# **Transaction History**

### SUCCESS STORY TRANSACTION HISTORY

Since Success Story Real Estate was founded in 2003, we've closed over 16 million dollars in real estate transactions. Considering the state of our economy and the challenges of our housing market, this is an achievement that did not come easily.

The reason we share our transaction history is not to impress you, but rather impress upon you the fact that Success Story has the experience and expertise necessary to help anyone find a solution to their real estate needs. Choosing the right company to work with will always be one if the most important steps of that process. So how do you get to over 16 million in closed transactions? One house at a time. Here is a list of a few of our closed transactions since 2003.

	OUR TRANSACTION HISTORY					
314 Westchester Dr.	26 Forrest Green	5833 Gilchrest Rd.	5831 Gilchrist Rd.			
5831-A Gilchrist Rd.	316 Fletcher Ave.	319 S. Thompson St.	430 S. Parsons Ave			
558 W. French	906 S. Florida Ave.	908 S. Florida Ave.	914 S. Florida Ave.			
31446 Skyline Dr.	1266 Essex Rd.	31242 Lake Dr.	8 Lenox Ct.			
9 Lenox Ct.	436 Lisbon Pkwy	44645 Lake Mack Dr.	7929 Mariner St.			
5202 Cemetery Rd.	31330 Inez De.	44015 Jessie Dr.	251 Anne Ave.			
8695 Alexa Dr.	8698 Alexa Dr.	8684 Alexa Dr.	438 Cahoon Rs			
8125 Old Plank Rd.	8135 Old Plank Rd.	8110 Albany St	8120 Albany St.			
8130 Albany St.	8150 Albany St.	7845 Stuart Ave.	7853 Stuart Ave.			
7861 Stuart Ave.	7867 Stuart Ave.	1255 S. Lake Shore Way	308 S. Thompson			
200 Old Daytona Rd.	802 Arizona Rd.	1100 W. 3 <sup>rd</sup> St.	8746 Dandy St.			
38820 Tall Dr.						
Palms Mobile Home Park	Hontoon Mobile Home Park	Westport Mobile Home Park	Shady Oaks MH Park			
Malabar Business Complex	LakeSide Villas Motel	Briarwood MobileHom Park	Malabar Motel			
Trout River MH Park	Arroyo Mobile Home Park	Happy Time Motel				

# **Property Showcase**

### **SUCCESS STORY RENOVATION PROJECTS**

Here are just a few of our past rehab projects:

**BEFORE** 







**AFTER** 







# **Property Showcase**

### **SUCCESS STORY RENOVATION PROJECTS**

Here are just a few of our past rehab projects:

BEFORE



**AFTER** 











Fixture / Item Toilet		Description 2-piece 1.1 GPF/1.6 GPF High Efficiency Dual Flush	Color	Qty	Material Cos	Model #	C.
Vork Description: Vanity Vork Description: Countertop and Backsplask Vork Description: Sink	Lead contractor to p	2 - in and 14 ODE HIS ODE High Efficiency Dural Eluci					Store
Vanity  Vork Description: Countertop and Backsplask  Vork Description: Sink		2-piece i.i Gmmri.o Gmm High Emiclency Dual Flust	White	1	\$99.00	N2316	HD
Vanity  Vork Description: Countertop and Backsplask  Vork Description: Sink						142010	- 1.2
Vork Description: Countertop and Backsplash Vork Description: Sink	Semi-Custom	Franklin Glaze Deep Double Door - Single Drawer	Manganite	3	\$1,355.82	B24	HD
Countertop and Backsplash <b>Vork Description:</b> Sink					¥ 1,1222		- 1-
<b>Vork Description:</b> Sink		Quartz Countertop	Snowy Ibiza	28	\$2,016.00	SS-Q0520	HD
Sink			Ononyibiza		42,010.00	00 0000	1.10
	KOHLER	Verticyl Vitreous China Undermount Bathroom Sir	White	2	\$269.40	K-2882-0	HD
Work Description	Lead contractor to p		wince		Ψ200.10	14-2002-0	ПО
Sink Faucet	Delta		Chrome	2	\$199.28	573LF-PP	HD
Vork Description:		Modern Project Pack Single Hole Single-Handle B	Chionie		\$100.20	31321-11	по
Shower Pan			White	1	#2E0 20	DLT-1136480	HD
	DreamLine	SlimLine Single Threshold Shower Base	write	- 1	\$258.30	DL1-1136460	по
Vork Description:			D # 1 101		444.00	14 0400 000	
Shower Pan Drain	Kohler	Shower Drain	Polished Chrome	1	\$41.98	K-9136-CP	HD
₩ork Description:							
Shower Valves and Trim	Moen	Kingsley 2-Handle Valve Trim Kit with Valve	Chrome	1	\$314.47	T4111-3330	HD
₩ork Description:	· · · · · · · · · · · · · · · · · · ·						
Shower Head	Moen	Avira 4-Spray 4 in. 1.75 GPM Showerhead	Brushed Nickel	1	\$39.98	26313SRN	HD
₩ork Description:	Lead contractor to p	purchase and install					
Rain Shower Head	MOEN	1-Spray Rainshower Showerhead Featuring Immer	Chrome	1	\$182.92	S6360	HD
Vork Description:	Lead contractor to p	purchase and install					
Frameless Glass Shower Do	VIGO	Winslow Frameless Bypass Shower Enclosure and	Stainless Steel	1	\$1,199.90	4/3600121 CE40M	HD
Vork Description:	Lead contractor to p	purchase and install				· ·	
Drop in Tub	American Standard	Savona Reversible Drain Acrylic Soaking Tub	White	1	\$611.65	2903.002.020	HD
Vork Description:							
Bathtub Faucet	Delta	Lahara 2-Handle Deck-Mount Roman Tub Faucet	Stainless Steel	1	\$208.05	T2738-SS	HD
Vork Description:		I .	0.0000		4200.00	12.00	
Shower Surround Tile	MARAZZI	Developed by Nature Porcelain Floor and Wall Tile	Chanilla	30	<b>\$74.70</b>	DN181224HD1P6	HD
Vork Description:			Orienine		φ14.10	DIGIOIZZATIDII O	П
Shower Surround Accent	Jeffrey Court		Clear	30	\$299.10	99504	HD
		Morning Mist Glass Wall Tile	Clear	30	\$233.10	33304	по
Vork Description:			Developed by Notice	OF.	A044.0E	DEHOTO ALIDADO	
Bathroom Flooring	MARAZZI	Porcelain Floor and Wall Tile	Developed by Nature	85	\$211.65	DN181224HD1P6	HD
Vork Description:		-					
Bathtub Surround Tile	MARAZZI	Porcelain Floor and Wall Tile	Developed by Nature	18	\$44.82	DN181224HD1P6	HD
Vork Description:							
Mirror	Glacier Bay	Beveled Edge Bath Mirror	Silver	3	\$56.94	81173	HD
Vork Description:	Lead contracto						-
Accessories	Moen	40					200
₩ork Description:	Lead contracto						
Exhaust Fan	NuTone	A Land					N
₩ork Description:	Lead contracto						
Vanity Lighting	Hampton Bay			1		1	
Vork Description:	Lead contracto						
Grout	Custom Buildin						
Vork Description:					111	2	
Wall Paint	Sherwin William			1 1	X		
			200		<b>y</b>	4/	
Work Description:					7-5-	100	
Ceiling Paint	Sherwin William		XX A			V 1	-
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### Here is a sample scope of work that we use for all of our rehab projects:

Fixture / Item	Brand	Description	Color	Qty	Material Cost	Model #	Store
Freezer/Refigerator	Frigidaire	French Door Refrigerator	Stainless Steel	1	\$2,249.00	FFHB2750TS	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Range	Frigidaire Gallery	Slide-In Gas Range with Self-Cleaning Convection Oven	Stainless Steel	1	\$1,899.00	FGGS3065PF	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Dishwasher	Frigidaire	Built-In Tall Tub, Top Control Dishwasher	Stainless Steel	1	\$479.00	FFID2426TS	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Range Hood	Frigidaire	Convertible Glass Canopy Island Range Hood	Stainless Steel	1	\$599.00	FHPC4260LS	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Cabinets	Hampton Bay	Wall and Base Cabinets	Java	17	\$4,743.00	Varies	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Cabinet Hardware	Liberty	Bar Pull	Polished Chrome	32	\$223.36	P01026-PC-C	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Countertop and Backsplash	Silestone Quartz	Quartz Countertop	Snowy Ibiza	51	\$3,672.00	SS-Q0520	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Backsplash	Jeffrey Court	Ceramic Field Wall Tile	Fresh White	32	\$83.20	96014	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Sink	Elkay	Crosstown Undermount Single Bowl Kitchen Sink	Stainless Steel	1	\$299.00	HDU32189F	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Faucet	MOEN	Indi Single-Handle Pull-Down Sprayer Kitchen Faucet wit	Stainless Steel	1	\$199.00	87090MSRS	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Garbage Disposal	InSinkErator	Continuous Feed Garbage Disposal	Black	1	\$89.00	BADGER 1	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Recessed Lighting	Commercial Electric	Integrated LED Recessed Downlight with Plain Baffle, 21	White	5	\$99.85	53187101	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Hardwood Flooring	Home Legend	Hand Scraped Hardwood Flooring	Maple Medium	132	\$432.96	HL124H	HD
Work Descriptio	n: Lead contractor to pu	rchase & install.					
Wall Paint	Sherwin Williams	Flat Finish (R-204   G-197   B-189)	Alpaca	1	\$266.94	SW7022	SW
Work Descriptio	n: Lead contractor to pu	rchase & paint.					
Ceiling Paint	Sherwin Williams	Flat Finish (R-238   G-239   B-234)	Extra White	1	\$266.94	SW7006	SW
Work Descriptio	n: Lead contractor to pu	rchase & paint.					
			Total Ma	terial Cost	\$15,601.25		



### Here is a sample scope of work that we use for all of our rehab projects:

### ROOFING

Tear off existing roof system. Install new OSB sheeting as needed. Install new starter board and fascia as needed. Install new 30lb felt paper. Install new drip edge (color to match trim paint color). Install new 30 year dimensional shingles and ridge cap (charcoal in color or CT Homes to approve). Seal roof pipes, vents, and paint to match roof (use appropriate UV paint). Sweep and inspect chimney. Install heat shield, chimney cap, and water proof.

Fixture / Item	Brand	Description	Color	Qty	Material Cost	Model #	Store
30yr Shingles	GAF	Natural Shadow 30-year Shingles	Granite	20	\$510.00	0601180	HD
Work Description:	Lead contractor to pu	rchase & install.					
30lb Felt Paper	Warrior Roofing	#30 Felt Roof Deck Paper	Black	15	\$228.75	414-0	HD
Work Description:	Lead contractor to pu	rchase & install.					
OSB Sheeting	HD	7/16 in. x 4ft x 8ft OSB Sheathing	Wood	5	\$43.25	386081	HD
Work Description:	Install new OSB Shee	eting					
Drip Edge	Amerimax Home	Vinyl Drip Edge Flashing	White	8	\$39.12	T0401	HD
Work Description:	Install new Drip Edge						
Water Proofing	Henry	Rubber Wet Patch Roof Cement	Black	3	\$52.35	HE208R142	HD
Work Description:	Lead contractor to pu	rchase & install as needed					
Chimney Cap	The Forever Cap	Adjustable Stainless Steel Chimney Cap	Stainless Steel	1	\$97.60	FASC1721	HD
Work Description:	Lead contractor to pu	rchase & install as needed					

Total Material Cost \$971.07

### **GUTTERS**

Install seamless rain gutters (Coordinate with Affordable rain gutters).

Fixture / Item	Brand	Description	Color	Qty	Material Cost	Model #	Store
Downspouts	Vinyl Gutter	Severe Weather White Vinyl Gutter Downspo	White	20	\$179.60	AW200	LO
Work Description:	Install seamless rain	gutters (Coordinate with Affordable Rain Gutte	ers)				
Gutters	Vinyl Gutter	Severe Weather 4.875-in x 120-in K Style Gul	White	10	\$54.80	AW100K	LO
Work Description:	Install seamless rain	gutters (Coordinate with Affordable Rain Gutte	ers)				
			Total Mate	rial Cost	\$234.40		



Here is a sample scope of work that we use for all of our rehab projects:

### **General Description of Work**

Install laminate floors. Install new baseboards throughout. Sweep and inspect fire place (make sure everything is to code). Clean and service existing windows and replace screens if needed. Paint per color scheme.

### **Material List**

Fixture / Item	Brand	Description	Color	Qty	Material Cost	Retail SKU	Store
Flooring	Hampton Bay	Laminate Flooring	Natural Palm	270	\$97.50	822042	HD
Work Description:	Lead contractor to purch	ase & install.					
Baseboard	CMPC	MDF Primed Base Moulding	White	2	\$95.34	350368	HD
Work Description:	Lead contractor to purch	ase and install					
Wall Paint	Sherwin Williams	Flat Finish (R-205   G-199   B-190)	Alpaca	1	\$266.94	7022	HD
Work Description:	Lead Contractor to purch	nase and paint					
Ceiling Paint	Sherwin Williams	Flat Finish (R-205   G-199   B-190)	Extra White	1	\$266.94	7006	HD
Work Description:	Lead Contractor to purch	nase and paint					
Trim Paint	Sherwin Williams	Semi Gloss (R-205   G-199   B-190)	Extra White	1	\$266.94	7006	HD
Work Description:	Lead Contractor to purch	nase and paint					
			Total Mater	ial Cost	\$993.66		





# **Testimonials**

Thank you Nader for everything. You have been a blessing to me and my wife. I am looking forward to working along side you and the team and I will do everything I can in order to help things run smooth.

Nader, I never sent you any emails thanking you for all you did to inspire the group and help keep morale up. You did a fantastic job Penny First, thank you! I came away with a new and even higher respect for you than I already had. Many people can tell others how much they care...others, like you SHOW it. Dennis

Nader, it's an honor to work closely with you and for what it's worth you have earned my respect and admiration. I look to you as a mentor before I do anything else. The foundation is stronger because of you. Jeremy

My time in the program with you has been a great benefit for my personal growth and I will continue that thinking and mind set. Thank you for the time you spent with the group and the love and caring that you shared with us.

Letitia

I just wanted to let you know that I realized how very lucky and proud I am to have a friend like you. You are quite a wonderful man. Linda

Nader, no one could have done this better. You are a genius at this stuff. I know that it comes easy because you believe it but it's still impressive. Nader is a self motivated, creative mind, active, flexible team player and has leading skills, deep understanding of adding value concept. Mohamed

Nick

I have known Nader for over 25 years. He has been the best life long friend I have. He is always available if you need him. He has been like a Brother to me. He is brilliant in Business and a true friend in life. Wayne

Nader is an excellent Coach and he has been a great influence for me. His attitude has impacted my life in a way Nader cannot imagine. He is always willing to help, he always finds a positive way to see life, it is a pleasure to be part of the same Group.

Fabiola

Nader is a Get-It-Done type of person who is exceptional at showing others how to really Get-It-Done and achieve tremendous results for themselves. He has always made me feel empowered and confident, Life without Nader, ...I' can't imagine it.

Over the past 20 years I have worked with hundreds of leaders and Nader stands out as the most dynamic, compelling, hardest working and easiest to do business with. I truly appreciate his collaborative spirit and his intense focus on exceeding client expectations. Nothing he does is "one size fits all." He works hard to understand a client's deepest needs, then builds out a solution to directly address those needs - always bringing new ideas and insights to the table.

Dan

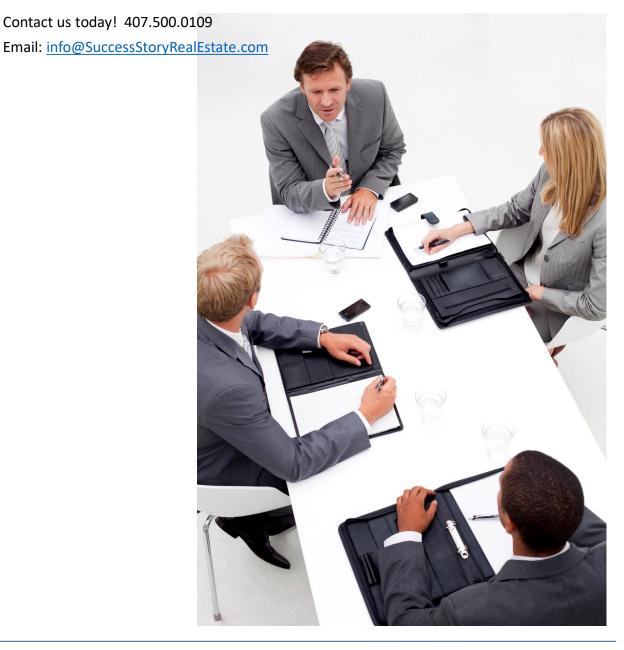
Nader continues to exceed my expectations in the way he treats his colleagues. He is always willing to go beyond the norm and that is because he places such a high value on his personal relationships. He has such a kind and gentle way about him that you immediately feel at ease in his company. I continue to learn from him every week and it is a pleasure to call him my friend.

Chris

# **Taking The Next Steps**

### **WORKING WITH US**

If we haven't already, it's important that we sit down and discuss the potential ways we can work together. Once you give us a clear definition of what your goals are, we can present you with any opportunities that fit that criteria.





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